



23 February 2023



HMC Capital acknowledges the Traditional Custodians of country throughout Australia and celebrates their diverse culture and connections to land, sea and community. We pay our respect to their Elders past and present and extend that respect to all Aboriginal and Torres

Strait Islander peoples



## Agenda

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**David Di Pilla**Group Managing
Director & CEO



Will McMicking
Group CFO



Misha Mohl Group Head of Strategy, Research & IR



## **HMC Capital Overview**

ASX-listed alternative asset manager led by experienced and aligned management team

#### **Overview of HMC Capital Funds Management Platform** 91% 78% \$6.2bn **HM**Capital **TSR** AUM CAGR External AUM1 (since IPO)2 (since IPO)<sup>3</sup> Leading ASX-listed alternative asset manager S&P/ASX 200 diversified alternative asset manager which invests on behalf of retail, high net worth (HNW) and domestic and global institutional investors **REAL ESTATE PRIVATE EQUITY FUTURE GROWTH** Established in 2017 and listed on the ASX in 2019 -Outperformed the S&P/ASX 200 index by 64% since listing<sup>2</sup> Home Private / ASX listed Daily Needs Structured Credit Investment track record of generating outsized returns from successful business transformations and complex situations Health ASX listed Value Add Co. Health & Unlisted (open-ended) fund Infrastructure Wellness High conviction strategic **High conviction investment approach** targeting investment stakes in businesses with real opportunities exposed to powerful structural megatrends asset backing Last Mile Un-Logistics Situations where we can Energy Listed influence positive change Healthcare & Transition **Funds** Life Sciences Experienced and aligned management team – management team and directors collectively own a significant share of equity in HMC Capital and its managed entities

#### HMC Capital is evolving into a high ROE alternative asset manager



## H1 FY23 RESULT HIGHLIGHTS



## H1 FY23 Result Highlights

Strong growth in recurring income streams driven by increased FUM base and diversification



Operating earnings

8.3cps

\$24.9m (post-tax)



Funds Management Revenue

\$28.4m

+54% on H1 FY22



**External FUM** 

\$6.2bn

+129% on H1 FY221



Balance sheet gearing

9.5%

\$200m+ available liquidity<sup>2</sup>



**Gross transactions** 

~\$500m<sup>1</sup>







On-track to achieve net zero emissions by 2028 across HMC platform



## **FUNDS MANAGEMENT**



## **Funds Management Strategy**

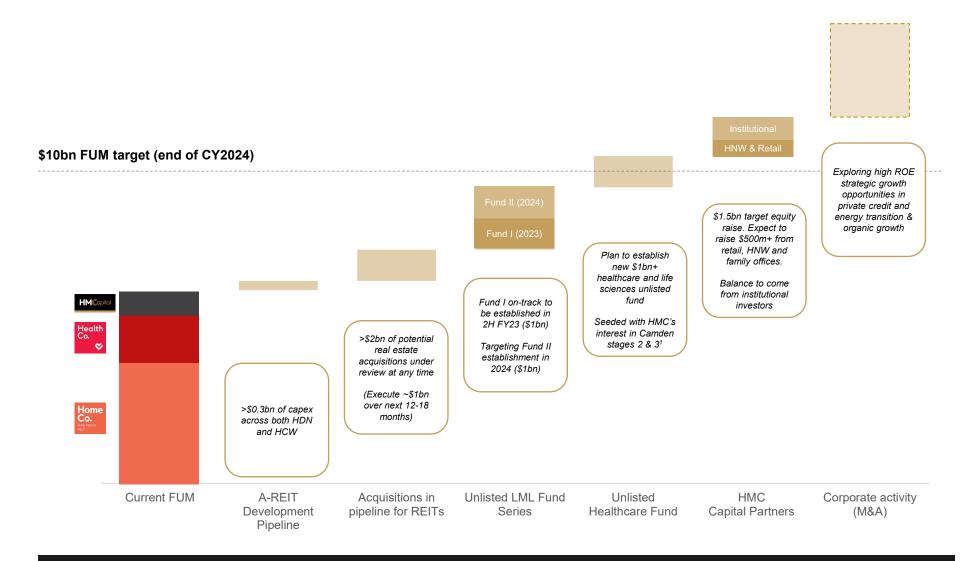
## Strategy is to create a sophisticated and diversified business with multiple growth levers

#### **HMC Tomorrow HMC Today** ORGANICALLY GROWN FUNDS PLATFORM HIGH RETURN ON EQUITY ALTERNATIVE ASSET MANAGER Group 20%+ target return on equity Existing products: \$5.7bn FUM Listed Balance sheet to support new FUM growth initiatives via asset Daily Needs (established 2020) warehousing and underwriting Health & Wellness (established 2021) Grow FUM to \$10bn+ with low marginal cost to onboard new FUM Scale up LML fund series and healthcare development fund Scale REITs via accretive developments & acquisitions New product development: \$0.2bn FUM Last Mile Logistics: (target 1st close series 1 2023) Health & Life Sciences (target establishment 2024) High return on equity platform supported by performance linked fee streams and high returns on co-investments Intention to establish complementary private equity strategies Recently established: \$0.3bn FUM Actively considering opportunities in new sectors including private HMC Capital Partners (established 2022) credit, infrastructure & renewables **INVESTMENTS FLEXIBLE &** LARGE-SCALE, **SCALABLE** STRATEGIC FOCUS WHERE WE CAN ADD **DIVERSIFIED CAPITAL** COMPLEX **PLATFORMS VALUE SOURCES TRANSACTIONS**



## **AUM Growth Strategy**

Well positioned to grow AUM beyond \$10bn by the end of CY 2024 via identified growth strategies



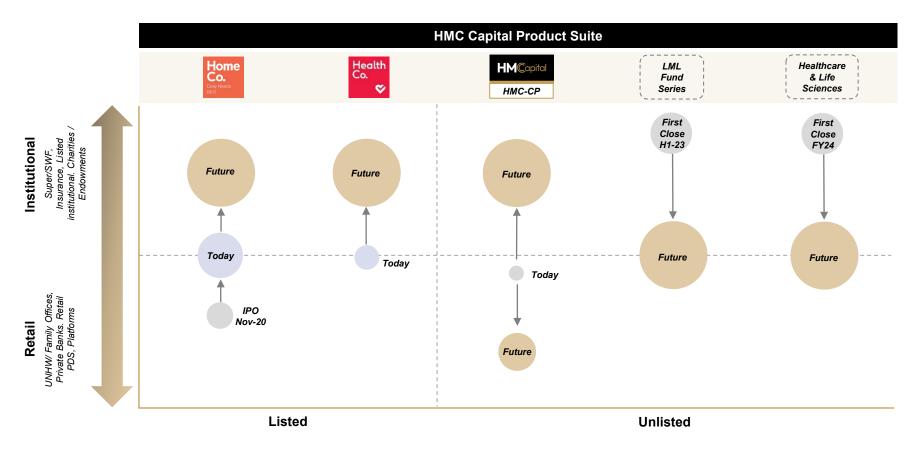
HMC is focused on building new investment products which are highly scalable and repeatable

Notes: 1. HMC Capital's remaining interest.



## Fund Raising Strategy – evolving & more sophisticated

Matching diverse capital sources with high conviction alternative investment opportunities



#### **Capital Sources**

| Today  | Growing institutional  | Sep-21 IPO significantly over-   | Successful 1 <sup>st</sup> close raising  | On-track to establish first LML   | Establishing seed pipeline of                      |
|--------|--|--|---|---|--|
|        | ownership post entry into  | subscribed by both retail and  | supported by HNW and  | Fund in 2H FY23 with  | healthcare and life sciences                       |
|        | ASX200 in 2022   | institutional investors  | UHNW investors  | institutional capital partner(s)  | development opportunities                          |
| Future | ASX100 index inclusion.<br>Greater ownership by<br>domestic and global REIT<br>investors | ASX300 and FTSE Epra<br>NAREIT index inclusion to<br>support greater ownership by<br>domestic and global REIT<br>investors | Finalising PDS to expand retail distribution to financial advisor/planners. Raise institutional capital via co-investments. | Expect to establish new institutional fund series over time and also expand distribution to sophisticated wholesale investors | Expect to achieve first close fund raising in FY24 |

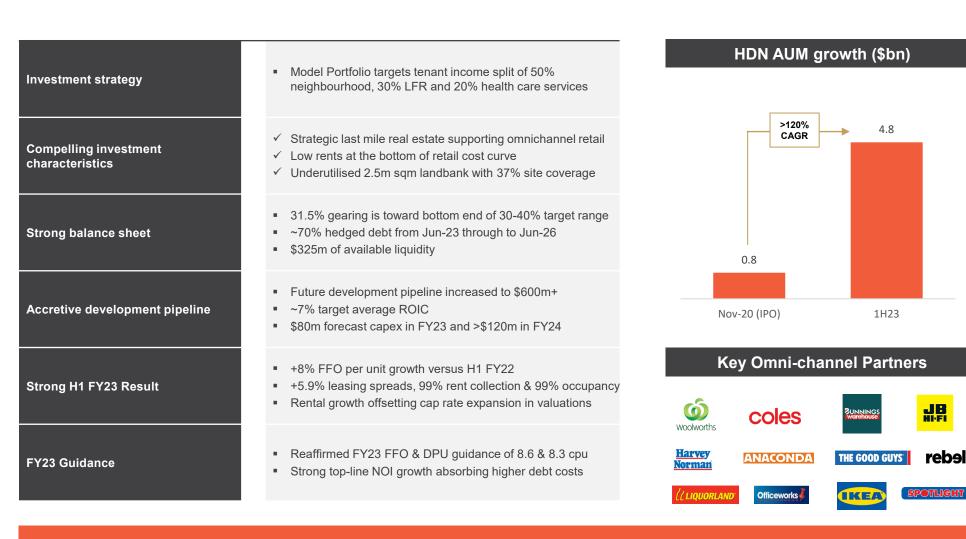






## 1 A-REITs | HomeCo Daily Needs REIT

HDN is Australia's leading daily needs REIT with a \$4.8bn portfolio concentrated in densely populated metropolitan markets focused on essential retail and services



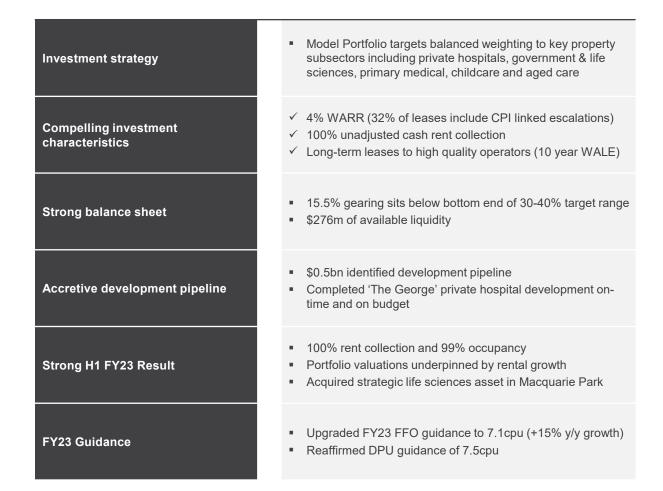
Strong top line growth trajectory underpinned by defensive and sustainable rents and accretive development pipeline

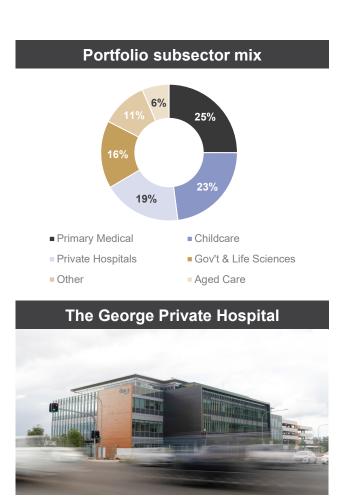




## 2 A-REITs | HealthCo Healthcare & Wellness REIT

HCW is Australia's only diversified healthcare REIT focused on ownership and development of critical healthcare and education infrastructure



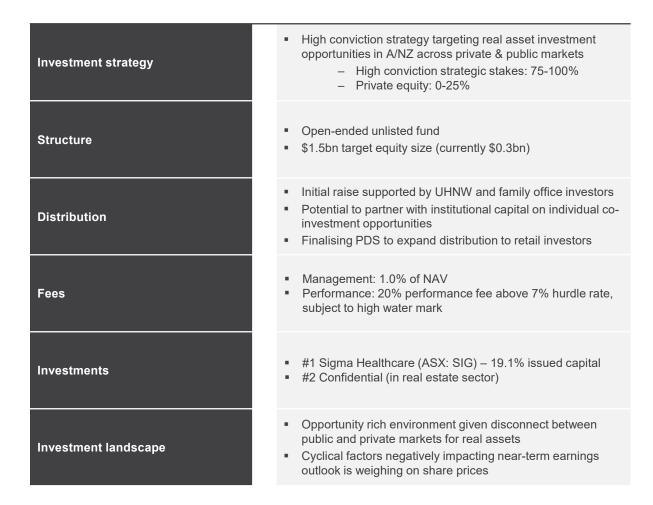


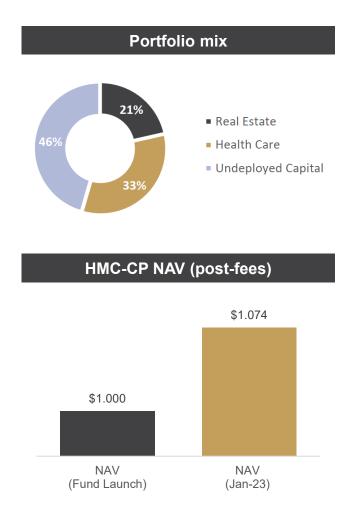
HealthCo is capitalising on attractive investment opportunities which are now emerging



## Private Equity | HMC Capital Partners Fund I

HMC-CP is actively building high conviction strategic stakes in listed entities where we have identified significant value which can be unlocked through portfolio and capital management initiatives





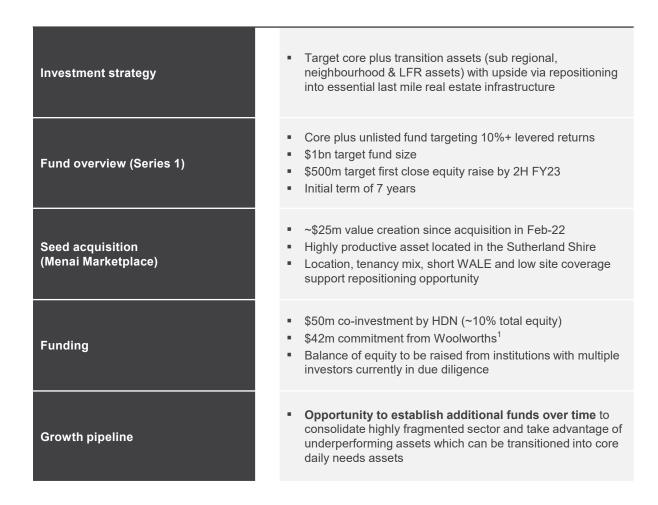
Highly scalable strategy which provides HMC Capital with materially greater earnings potential via performance fees

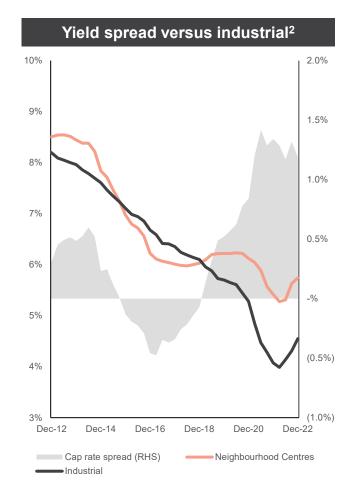
Notes: All figures as at 31 December 2022 unless otherwise stated.



## 4 Unlisted Real Estate | Last Mile Logistics (LML) Fund

Proposed \$1bn LML unlisted fund on-track to be established in 2H FY23





The LML Fund represents the 1st of a series of future institutional funds which leverage HMC Capital's proven track record



## HMC Capital's Sustainability Framework

We are committed to sustainable practices that drive long term value creation and achieve a positive impact on the communities in which we operate

#### **Sustainability Framework**

Our Sustainability Report details six sustainability commitments towards

#### "Creating Healthy Communities"



#### **Environmental**

- Net Zero target and baseline set
- ✓ Solar PV now active in 18 sites across HDN and HealthCo, with 3.2 kWh solar installations underway
- √ \$1m annualised electricity savings¹ for HDN due to EMS installation at 18 sites, and 27% reduction in energy consumption at these assets
- HDN's South Nowra & Mackay developments targeting 4 Star Green Star rating
- ✓ Portfolio average of 3.8 Star NABERS Energy rating and 5.3 Star NABERS Water rating
- √ 63% LED lighting conversion achieved across portfolio, with ongoing roll-out plans committed
- ✓ Green Star performance ratings

#### Social

- 50% gender diversity achieved organisation-wide and across Independent board director positions, ahead of FY25 targets
- Establishment of HMC Capital Foundation to accelerate the delivery of our social impact commitments
- ✓ Nil employee Lost-Time Injuries achieved in H1 FY23
- Aligned Community partnership program established
- Sustainability Committee Formed
- ✓ Commenced Reconciliation Action Plan) Reflect Plan
- Supported Lismore community post-flood during the rebuild and relaunch of our town centre. Celebrated opening with Family Community Day.

#### Governance

- ✓ Signatory to UN PRI & UN Global Compact
- ✓ Member of ANREV and GBCA
- ✓ HDN awarded 2023 ESG Regional Top-Rated company with Morningstar Sustainalytics
- Responsible investment standards adopted for all acquisitions
- ESG KPIs established for leadership team
- ✓ HDN inaugural Modern Slavery Statement lodged
- ✓ HDN completed first GRESB rating submission in 2022
- GRI Reporting Framework standards adopted for HDN



















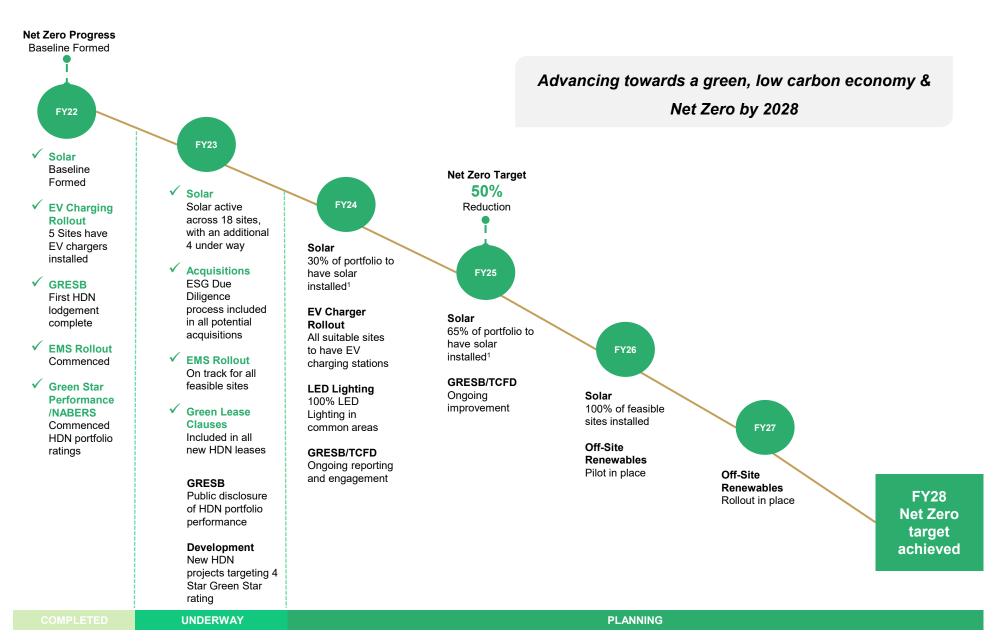


## HMC Capital's Sustainability Framework





Net-Zero Roadmap for HMC Capital REITs - Scope 1 & 2 emissions reduction roadmap



Notes: 1. % of feasible solar sites.



## FINANCIAL RESULTS



## Earnings summary

## H1 FY23 operating earnings of \$24.9m

| \$ million                                   | H1 FY22 | H1 FY23 |
|--|---------|---------|
| Direct property earnings & other income      | 6.4     | 0.2     |
| Share of associate profit (FFO) <sup>1</sup> | 8.9     | 14.7    |
| Share of HMC-CP profit                       | -       | 5.3     |
| Investment income                            | 15.3    | 20.2    |
| Funds management revenue                     | 18.5    | 28.4    |
| Corporate expenses                           | (9.0)   | (10.9)  |
| Property funds management expenses           | (3.7)   | (10.6)  |
| Finance costs (net)                          | (2.2)   | (2.3)   |
| Other  | -       | 0.2     |
| Trading profit on sale of property           | 13.0    | -       |
| Operating earnings before tax <sup>2</sup>   | 31.9    | 24.9    |
| Income tax expense <sup>3</sup>              | (2.0)   | (0.0)   |
| Operating earnings post tax                  | 29.9    | 24.9    |
| WASO (m)                                     | 290.2   | 300.2   |
| Operating earnings post tax (cps)            | 10.3    | 8.3     |
| DPS (cps)                                    | 6.0     | 6.0     |

#### **INVESTMENT INCOME**

- Reduction in direct property earnings reflects sell down of remaining income producing properties in FY22
- \$4.9m increase in investment income to \$20.2m driven by the \$150 million investment in HMC Capital Partners Fund I ("HMC-CP")
- HMC-CP investment income reflects share of NAV gains of 3.5% to Dec-22 (HMC-CP is being consolidated in HMC Capital's statutory accounts)

#### **FUNDS MANAGEMENT**

 \$9.9m increase in funds management revenue to \$28.4m reflects full period impact of the Aventus transaction (refer overleaf)

#### **CORPORATE**

- Corporate expenses grew at slower rate than investment and funds management income
- Property funds management expenses grew in line with property management revenue (refer overleaf)

Notes: 1. Share of associate profit (FFO) represents HMC's share of HDN and HCW FFO for the period, not recognised in statutory profit / (loss) 2. Operating earnings was previously described by HMC Capital as Funds from Operations (FFO) and is a non-IFRS financial measure 3. Income tax expense excludes the impact of deferred tax movements.



## Funds management

## \$9.9m growth in funds management revenue in H1 FY23

| \$ million                            | H1 FY22 | H1 FY23 |
|---------------------------------------|---------|---------|
| Base management fees                  | 6.8     | 11.5    |
| Acquisition / disposal fees           | 6.5     | 1.9     |
| Investment management revenue         | 13.3    | 13.5    |
|                                       |         |         |
| Property management fees              | 2.6     | 11.2    |
| Leasing & Development management fees | 2.5     | 3.7     |
| Property management revenue           | 5.1     | 14.9    |
|                                       |         |         |
| Total funds management revenue        | 18.5    | 28.4    |

#### **INVESTMENT MANAGEMENT**

- \$4.7m increase in base management fees is predominately due to HDN's acquisition of the Aventus portfolio in Mar-22 plus 6 months of fees derived from HCW in H1 FY23 (compared to 4 months in H1 FY22)
- \$4.6m decrease in one-off acquisition and disposal fees. H1 FY22 included fees for the sale of 6 LFR assets to HDN

#### PROPERTY, LEASING & DEVELOPMENT MANAGEMENT

 \$8.6m increase in property management fees is driven by HDN's acquisition of the Aventus portfolio



### Balance sheet

### Underlying NTA of \$2.30 per share flat vs. Jun-22

|                                     | HMC Sta  | andalone |        |              |
|-------------------------------------|----------|----------|--------|--------------|
| \$ million                          | Jun-22   | Dec-22   | HMC-CP | Dec-22       |
|                                     |          |          |        | Consolidated |
| Assets                              |          |          |        |              |
| Cash and cash equivalents           | 57.6     | 32.9     | 142.0  | 174.9        |
| Equity accounted investments        | 608.7    | 591.3    | -      | 591.3        |
| Investments held at fair value      | -        | -        | 117.3  | 117.3        |
| Derivative financial assets         | 14.4     | -        | 86.0   | 86.0         |
| Intangible assets                   | 186.8    | 186.8    | -      | 186.8        |
| Other assets                        | 45.5     | 40.6     | 6.3    | 46.9         |
| Total assets                        | 913.0    | 851.6    | 351.6  | 1,203.2      |
| Liabilities                         |          |          |        |              |
| Borrowings                          | -        | (106.6)  | (50.0) | (156.6)      |
| Deferred tax liabilities            | (32.6)   | (29.2)   | -      | (29.2)       |
| Other liabilities                   | (34.4)   | (22.3)   | (0.3)  | (22.5)       |
| Total liabilities                   | (66.9)   | (158.1)  | (50.3) | (208.4)      |
|                                     |          |          |        |              |
| Net Assets                          | 846.0    | 693.5    | 301.3  | 994.8        |
|                                     |          |          |        |              |
| Add: HMC-CP                         | -        | 301.3    | -      | -            |
| Less: Non-controlling interest      | -        | (145.6)  | -      | (145.6)      |
| Net Assets                          | 846.0    | 849.3    | 301.3  | 849.3        |
|                                     |          |          |        |              |
| HMC shares on issue (m)             | 299.6    | 300.8    | N/A    | 300.8        |
| Adjusted NTA per share <sup>1</sup> | 2.31     | 2.30     | N/A    | nm           |
| Gearing <sup>2</sup>                | Net cash | 9.5%     | N/A    | Net cash     |
| Look-through gearing <sup>3</sup>   | 18.6%    | 20.0%    | N/A    | N/A          |

#### **BALANCE SHEET**

- HMC Capital consolidated the HMC Capital Partners Fund I (HMC-CP) during H1 FY23
- Underlying NTA per share of \$2.30 as at Dec-22 is flat vs. Jun-22 (\$2.31 per share)
- Equity accounted investments decline was driven by the sale of The George Trust to HCW
- Borrowings increased following the investment in HMC-CP

#### Notes:

<sup>1.</sup> Adjusted net tangible assets per share excludes right of use assets, lease liabilities, provisions, deferred tax assets and liabilities and non-controlling interests.

<sup>2.</sup> Gearing is defined as Borrowings (excluding unamortised establishment costs) less cash and cash equivalents divided by total assets excluding cash and cash equivalents and deferred tax assets.

<sup>3.</sup> Look-through gearing includes the proportionate consolidation of gross assets and liabilities of equity accounted investments.



## Capital management

### Well positioned to support future funds management activities

| HMC   | Star   | lche | ono |
|-------|--------|------|-----|
| LIMIC | , Jiai | ıuaı | OHE |

| \$ million                              | Jun-22 | Dec-22 | Dec-22<br>consolidated |
|---|--------|--------|------------------------|
| Bank debt                               |        |        |                        |
| Maturity                                | Nov-23 | Jan-24 | N/A                    |
| Limit                                   | 275.0  | 275.0  | 325.0                  |
| Drawn                                   | -      | 107.0  | 157.0                  |
|   |        |        |                        |
| Cash and undrawn debt                   |        |        |                        |
| Undrawn debt                            | 275.0  | 168.0  | 168.0                  |
| Cash at bank                            | 57.6   | 32.9   | 174.9                  |
| Total cash and undrawn debt             | 332.6  | 200.9  | 342.9                  |
|   |        |        |                        |
| Key metrics                             |        |        |                        |
| Gearing <sup>1</sup>                    | nm     | 9.5%   | Net cash               |
| % of debt hedged                        | nm     | -      | -                      |
| Weighted avg. cost of debt <sup>2</sup> | nm     | 4.80%  | 4.96%                  |

#### **CAPITAL MANAGEMENT & LIQUIDITY**

#### **HMC Capital**

- HMC has access to \$200.9m of cash and undrawn debt as at 31 Dec 22
- Drawn debt at Dec-22 includes \$7.5m for the deposit on the LML Fund's first acquisition which has since been repaid in full during Feb-23

#### **HMC Capital Partners Fund I (HMC-CP)**

- HMC-CP had \$142.0m in cash as at 31 Dec 22
- HMC-CP equity investments included \$50m loan which is financed on a non-recourse basis to HMC Capital

#### Notes

<sup>1.</sup> Gearing is defined as Borrowings (excluding unamortised establishment costs) less cash and cash equivalents divided by total assets excluding cash and cash equivalents and deferred tax assets.

<sup>2.</sup> Weighted average cost of debt excludes undrawn line fees and establishment fees.



## **OUTLOOK AND GUIDANCE**



#### Outlook and Guidance

Reaffirming DPS guidance of 12cps which supports high ROE growth strategy

#### FY23 Outlook & Guidance

- In FY22 HMC Capital delivered operating EPS of 31.0 cps pre-tax (+126%) which included 10.4 cents of transactional income and 9.5 cents of trading profits from the sale of investment properties
- HMC Capital did not provide operating EPS guidance for FY23 given the uncertain nature of future transactional income timing. We noted
  that the FY22 result was repeatable
  - This statement reflects HMC's track record of executing significant transaction volumes including large-scale acquisitions with material transaction fees
  - The volume of capital deployment activity across HMC's platform has materially slowed in H1 FY23 which has been a deliberate move by HMC to protect capital and preserve funding capacity during a period of significant change in the macroeconomic landscape
  - We believe the investment environment is becoming more conducive. HMC is well placed to take advantage of opportunities which are now emerging across its growing and more diversified platform
- HMC reaffirms FY23 DPS guidance of 12.0 cents which is in-line with FY22 and supports HMC's high return on equity growth strategy



## Summary and Key Messages

Significant investment in funds management capability during period of disciplined capital deployment

#### STRATEGIC PRIORITIES **GROW AND RETAIN EXPAND & DIVERSIFY** SCALE EXISTING **SOURCES OF CAPITAL ELITE TEAM PLATFORM** Scalable new product development initiatives Significant investment in organisational capability Deploying capital into sectors which are scalable over past 12mths can support much higher FUM and positioned for growth irrespective of the On-track to achieve first close for Last economic and interest rate cycle Mile Logistics fund in H2 FY23 Expanding distribution capability to raise diversified sources of capital ~\$2bn of real estate acquisition Unlisted institutional healthcare and life opportunities currently under review sciences fund in development Expanding internal capability to facilitate growth into new alternative sectors HMC-CP deploying cash holding into Established HMC Capital Partners, high conviction strategic stakes unlisted private equity fund in Aug-22 Expect growth in cost base will moderate with respect to existing platform going forward Exploring strategic growth opportunities in private credit and energy transition Targeting 20%+ return on equity over time

HMC Capital is building a more resilient, diversified and scalable business model



# Appendix A SUPPLEMENTARY INFORMATION



## Funds Management Platform

Scalable growth platforms underpinned by permanent capital sources and powerful megatrends

|                                       | 1                                  | 2                              | 3   | 4                             |
|---------------------------------------|------------------------------------|--------------------------------|---|-------------------------------|
|                                       | Home<br>Co.<br>Daily Needs<br>REIT | Health Co.                     | HM©apital  Partners Fund I                        | LAST MILE<br>LOGISTICS FUND   |
| Established                           | Nov-20                             | Sep-21                         | Aug-22  | H2 FY23<br>(expected)         |
| Sector focus                          | Daily needs retail property        | Healthcare & wellness property | High conviction strategic stakes & private equity | Daily needs transition assets |
| Capital source                        | ASX listed                         | ASX listed                     | Unlisted  | Unlisted                      |
| Investors                             | Retail & Institutional             | Retail & Institutional         | Wholesale   | Institutional                 |
| Fund term                             | Open-ended                         | Open-ended                     | Open-ended  | Fixed-term                    |
| HMC co-investment (%)                 | 14.1%                              | 20.9%                          | \$150m  | -%                            |
| Gross asset value (\$bn) <sup>1</sup> | \$4.8bn                            | \$0.9bn                        | ~\$0.3bn  | \$1bn<br>(target)             |
| Gearing (%)                           | 31.5%                              | 15.5%                          | Net cash  | Up to 50%                     |
| Available liquidity (\$m)             | \$325m                             | \$276m                         | nm  | nm                            |
|                                       |                                    |                                |   | i                             |

HMC Capital's existing funds have been successfully established in-house

Notes: All metrics as at 31-Dec-22 unless otherwise stated. 1. Includes contracted acquisitions.



## **HMC Capital Track Record**

### Execution capability has accelerated evolution to a capital light alternative asset manager

\$7.2bn

Gross transactions<sup>1</sup>

\$4.3bn

Capital Raised<sup>2</sup>

>500,000 sqm

GLA re-developed

4

Funds including proposed establishment of LML Fund

| 2016  | 2017 - 2019   | OCT 19  | JUL 20  | NOV 20   | DEC 20   |
|---|---|---|---|--|--|
| Acquisition of former Masters Home Improvement property portfolio  Commenced process of redeveloping >500,000sqm of GLA | HMC establishes in-<br>house asset<br>management and<br>development<br>capability organically   | Home Consortium (ASX: HMC) listed on the ASX at \$3.35 with \$925m investment portfolio                               | HMC announces \$140m institutional placement and \$128m of acquisitions to seed the establishment of the HomeCo Daily Needs REIT (ASX: HDN) | HDN listed on the ASX via in-specie distribution and \$300m IPO  HDN listed with \$844m of assets  Home Co. Dily Needs | HMC announces<br>\$125m institutional<br>placement and<br>\$131m of strategic<br>acquisitions to seed<br>establishment of new<br>Healthcare REIT |
|   |   |   |   |  |  |
| APR 21  | SEP 21  | OCT 21  | MAR 22  | AUG-22   | DEC-22   |
| APR 21  HMC added to S&P/ASX 300 index  HDN acquires \$322m of acquisitions and announces \$265m entitlement offer      | HealthCo (ASX: HCW) listed on the ASX following \$650m IPO  HDN acquires \$222m of assets partially funded by \$88m institutional placement | HMC and HDN announce proposed acquisition of Aventus Group for \$2.3bn to create Australia's leading Daily Needs REIT | HMC added to S&P/ASX 200 index  HMC announces rebranding & change of name to HMC Capital  HDN added to S&P/ASX 200 index                    | AUG-22  HMC Capital Partners Fund 1 launched and seeded with strategic stake in Sigma Healthcare (ASX: SIG)            | HMC Capital announces proposed establishment of new ~\$1bn unlisted last mile logistics fund and acquisition of seed asset                       |



## Additional financial information

#### FFO reconciliation to net profit/(loss) after tax

| \$ million                                  | H1 FY22 | H1 FY23 |
|---|---------|---------|
| Net profit after tax                        | 78.3    | 25.1    |
| Non-controlling interest                    | -       | (5.4)   |
| Deferred income tax expense                 | 2.3     | (3.4)   |
| Straight-lining of rental income            | 0.3     | -       |
| Amortisation of borrowing costs             | 1.6     | 0.2     |
| Acquisition and transaction costs           | 2.4     | 3.2     |
| Fair value movements                        | (14.2)  | 3.6     |
| Share of associates profit to FFO           | (23.8)  | 0.9     |
| Gain on investment in associate             | (16.9)  | -       |
| Other                                       | -       | 0.6     |
| Operating earnings (FFO)                    | 29.9    | 24.9    |
| Weighted average securities outstanding (m) | 290.2   | 300.2   |
| Operating EPS                               | 10.3    | 8.3     |



## Real estate gross transactions and equity flows

#### H1 FY23 Gross transactions<sup>1</sup>

|                           | Daily Needs Retail | Healthcare & Wellness | Last Mile Logistics | Total   |
|---------------------------|--------------------|-----------------------|---------------------|---------|
| Acquisitions (\$bn)       | \$0.1bn            | \$0.1bn               | \$0.2bn             | \$0.4bn |
| Disposals (\$bn)          | \$0.1bn            | -                     | -                   | \$0.1bn |
| Net transactions (\$bn)   | \$0.0bn            | \$0.1bn               | \$0.2bn             | \$0.2bn |
| Gross transactions (\$bn) | \$0.2bn            | \$0.2bn               | <b>\$0.2bn</b>      | \$0.5bn |

Home

Co.

Co.

## Sustainability Progress at HMC Capital

## Delivering on HMC Capital's Sustainability Commitments







**Climate Action** 



Green Future



Connection \*\*







**Accountability** 



- HDN is advancing toward Net Zero by 2028
- Robust Data Management system (ENVIZI) implemented, and operational for HDN and HealthCo
- NABERS certifications complete for all eligible HDN sites:
  - 5.5 Star NABERS Energy rating for HealthCo, 3.9 Star rating for HDN
  - 6 Star NABERS Water rating for HealthCo, 5.3 Star rating for HDN
- Green Star performance ratings across HDN assets
- 63% LED lighting conversion achieved across assets, with ongoing roll-out plans committed
- Solar PV now active in 18 sites across, with 3.2 kWh solar installations underway
- Progressively implementing the Smart Energy Management Strategy (EMS) across assets, 18 asset installations complete, with balance of controlled assets to be complete by FY24

- 50% gender diversity achieved Organisationwide and across Independent Board Director positions, ahead of FY25 targets
- Establishment of HMC Capital Foundation to accelerate the delivery of our social impact commitments
- All acquisitions are assessed against a sustainability due diligence audit, informing investment decisions regarding sustainability credentials
- Nil employee Lost-Time Injuries achieved in H1 FY23
- Aligned community partnership program established
- Sustainability Committee formed
- HealthCo has targeted our social needs program to support youth under 18 years of age
- Commenced HDN RAP (Reconciliation Action Plan) Reflect Plan
- HDN supported Lismore community post-flood during the rebuild and relaunch of HomeCo town centre. Celebrated opening with Family Community Day.

 HDN awarded 2023 ESG Regional Top-Rated company with Morningstar Sustainalytics



- Signatory to **UN PRI** (Principles of Responsible Investment) and UN Global Compact
- Member of ANREV and GBCA
- Responsible investment Due Diligence standards adopted for acquisitions
- ESG KPIs established for leadership team
- **GRI** Reporting Framework standards adopted for **HDN**
- HDN completed its first GRESB rating submission in 2022
- HDN becomes signatory to **UN Principles of** Responsible Investment and UN Global Compact
- HDN lodge Inaugural Modern Slavery Statement

Our impact themes are aligned with several UN SDGs and their relevant targets or indicators































## **Further Information**

#### Investors and analysts

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